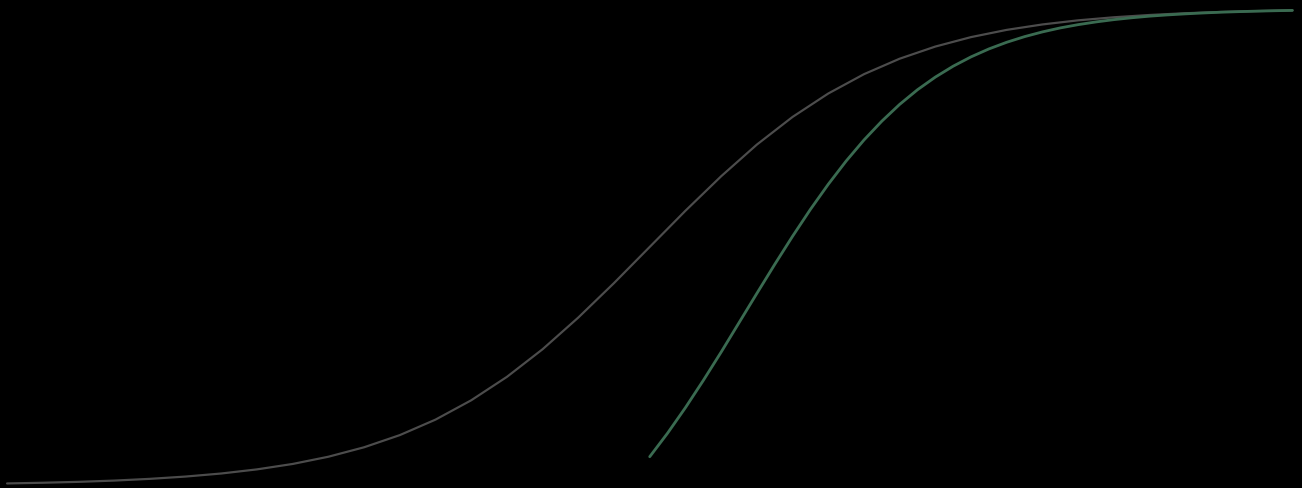




SACHEL & BOOT.



**SACHEL & BOOT. WE CLOSE THE
CONTROL GAP.**

COMPANY PROFILE - OCTOBER 2026

**THE CONTROL GAP IS THE DISTANCE BETWEEN
WHAT IS ACTUALLY HAPPENING IN YOUR
ORGANISATION AND WHAT LEADERSHIP CAN SEE
AND ACT ON IN TIME.**

WHO WE ARE

Satchel & Boot is a South African management consulting firm that closes the control gap - the distance between what is actually happening in an organisation and what leadership can see and act on in time. We fuse data analytics, business analytics, business intelligence, and geospatial intelligence into one integrated delivery model that makes performance visible, measurable, and improvable.

The result is a firm that can take an organisation from fragmented data and reactive governance to a live, decision-ready operating picture - and prove the difference with outcomes, not decks.

REGISTERED NAME	Satchel and Boot (Pty) Ltd
REGISTRATION	2016/465306/07
B-BBEE	Level 4
SECTOR	Management Consulting - Data, Analytics, Intelligence and AI
HEADQUARTERS	Johannesburg
OFFICES	Johannesburg, Pretoria, Cape Town
OPERATING MODEL	Embedded delivery (The Boots)
PROPRIETARY PLATFORM	The Satchel (AI pipeline)
PRODUCTS	TessaMed, CAPS Inggondo

OUR STORY

Brendon Levendig founded Satchel & Boot in 2016, as its sole director and shareholder. Its real point of inflection came through the Gordon Institute of Business Science: Brendon met Liesl de Swardt through the GIBS MBA in 2021 and 2022, and Saldon Sivnanden at a GIBS event. Liesl joined as a co-founder in 2022, and Saldon in 2023. That is when Satchel & Boot, as it exists today, took shape.

We are a proudly South African firm, and we backed ourselves. We set our own vision and direction, and we have been the ones to push it - bootstrapped, self-funded, and built from scratch on our own terms.

An unlikely mix, deliberately

What holds Satchel & Boot together is a combination that should not obviously work. We are an eclectic group from genuinely different fields, and we work uniquely well together. Out of the ordinary individually, we produce extraordinary work as a team - each bringing talent and drive that are beautifully different, pushing, pulling and challenging in the same direction. That is what we believe is our real competitive advantage.

Where we are now

We own this firm, we fund it, and we run it the way we believe it should be run. We are the change we want to see - a proudly South African venture that has grown from the ground up into a going concern doing work that reaches South African organisations and South Africans themselves. We are the proof that it can be done.

THE SACHEL CARRIES THE LESSONS, THE TOOLS AND THE IP. THE BOOTS ARE THE PEOPLE WHO WALK IT IN.

HOW WE WORK

The Boots

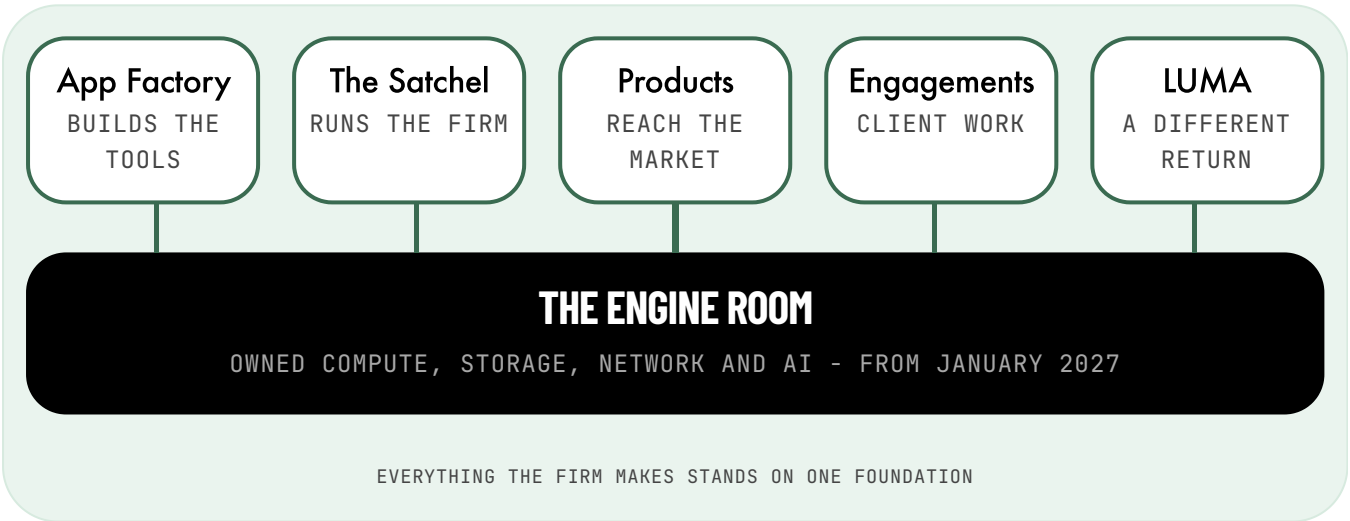
We do not just advise. We embed our people - The Boots - inside the client operation, working alongside the teams who do the work, building the capability as we deliver it, and leaving when the advantage is the client's to keep.

The Satchel

The discipline we bring into a client engagement is the discipline we hold ourselves to first: our own operating system, **the Satchel**, is a proprietary AI-powered pipeline that makes us faster, sharper, and more accountable.

The Engine Room

We are building **the Engine Room**, our own on-premise facility: compute, storage and AI owned outright and kept inside South Africa. From January 2027 it will run the firm, host what we make, and keep data in the country and under our control.



VISION, MISSION, AND VALUES

Vision

A world where data and AI are no longer a luxury - and Satchel & Boot is the firm that changed that.

Mission

We exist for organisations that are tired of waiting for data and AI to change their business - and we deliver it ourselves, end to end, using the Satchel, our proprietary AI pipeline that makes us faster, sharper and more accountable. We do not pitch and disappear. We build, deploy and stay until the results are real.

Values

Rethink the ordinary

The obvious answer is rarely the best one. We question the brief, challenge the assumption, and reach for what is possible.

Excellence beyond expectation

We do not submit work we are not proud of. The standard is international benchmarks, not the minimum the contract requires.

Take care, do great work

We care about people and clients as human beings. Care and great work make each other possible - one without the other is incomplete.

Own it. Nail it.

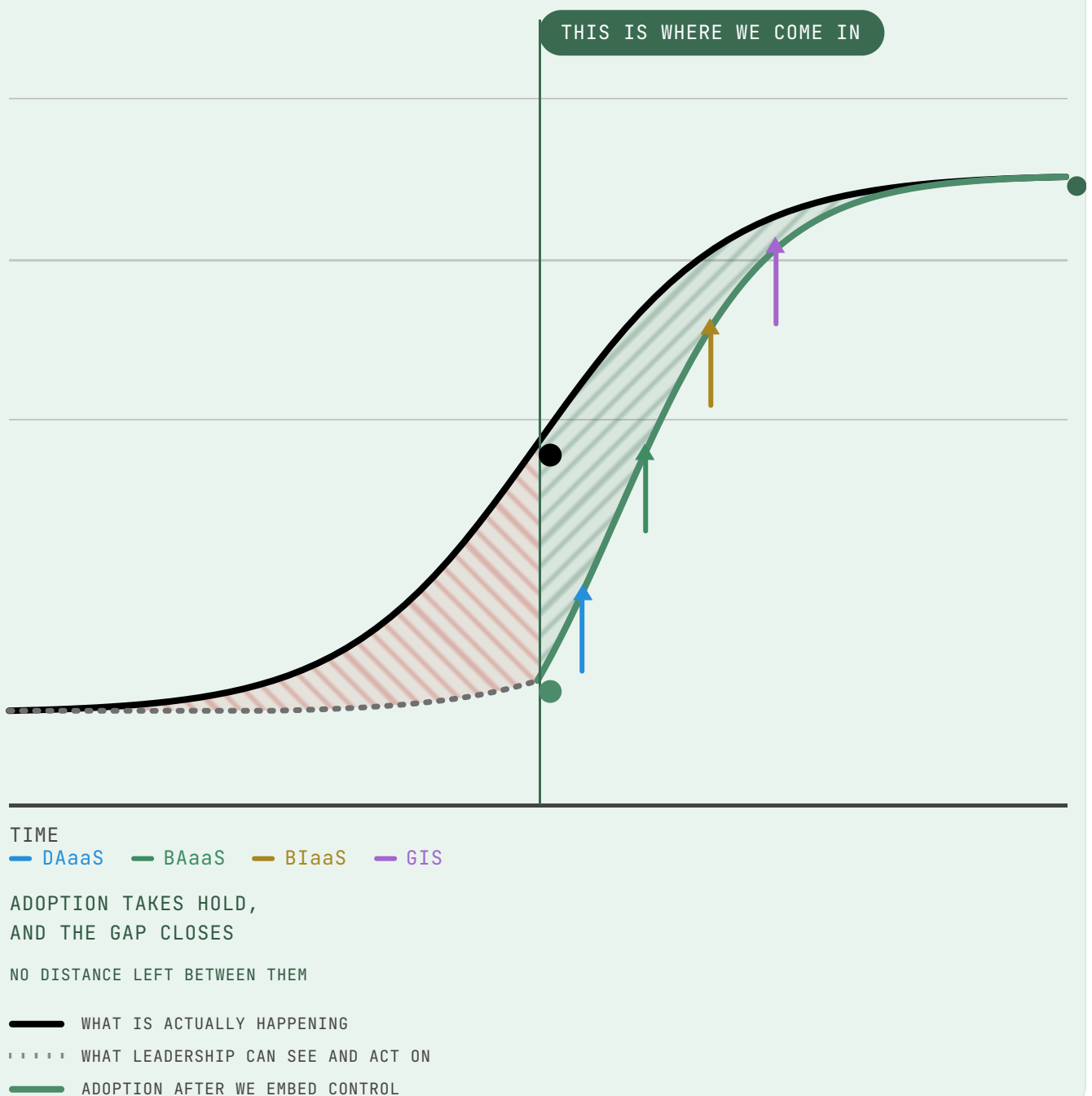
Accountability means you said you would, so you did.
Execution means done properly, not just done.

SERVICES AND DISCIPLINES

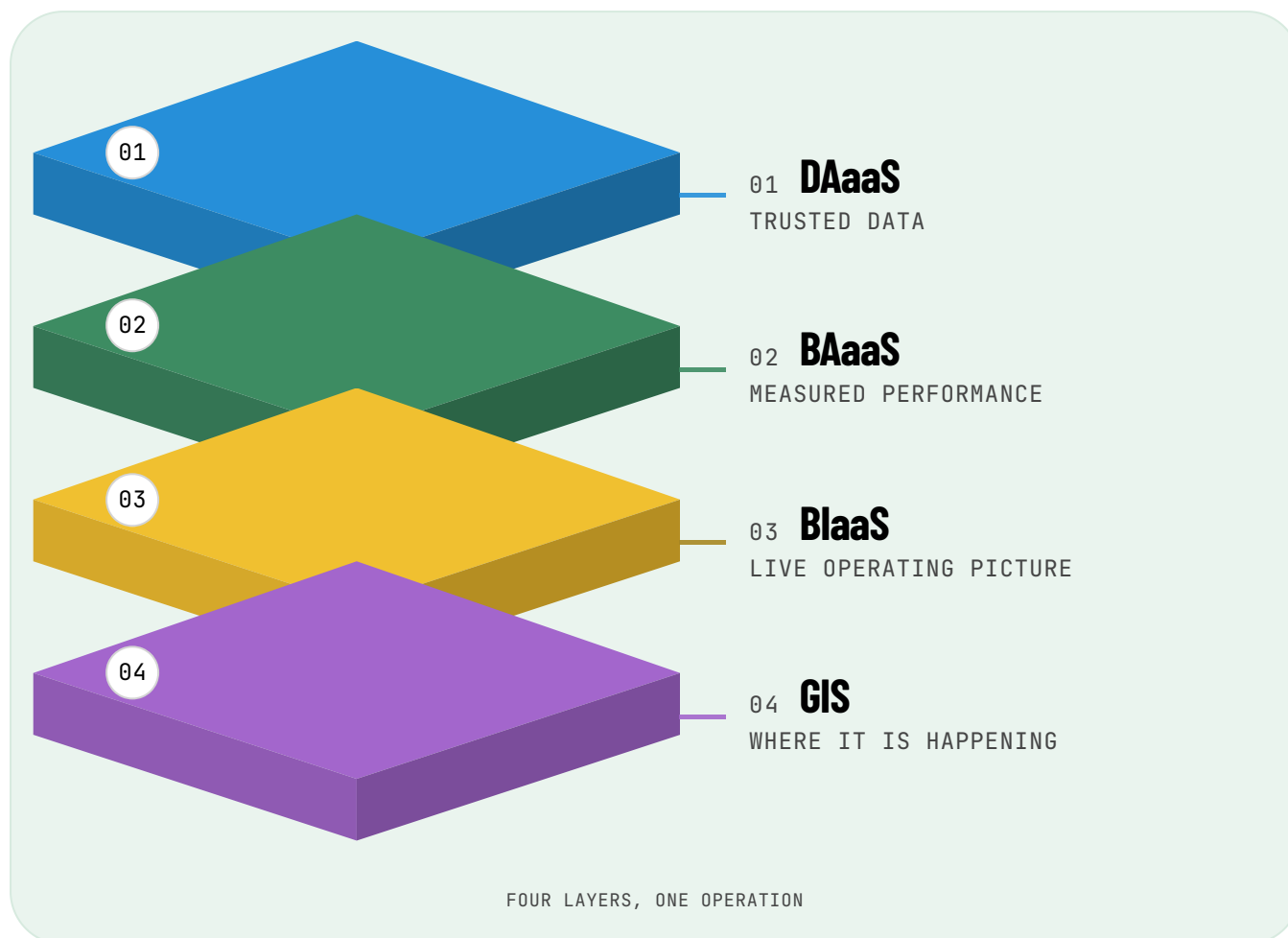
Four disciplines run through everything we deliver. They are not what you buy - they are the how underneath the work, the golden thread that turns a fragmented operation into one that holds. Set around the control gap, they become the levers that close it.

THE CONTROL GAP

IT OPENS QUIETLY, AND IT COMPOUNDS



The four disciplines



DAaaS

Data Analytics as a Service

Establishes reliable, well-governed data foundations and analytical assets that convert raw inputs into decision-ready information. Includes data pipelines (ETL/ELT), data quality and validation, modelling and storage, security and lineage.

BAaaS

Business Analytics as a Service

Aligns processes and performance to outcomes through structured measurement, analysis, and continuous improvement. Includes process mapping and mining, KPI frameworks, variance analysis, scenario planning, and benefits tracking.

BlaaS

Business Intelligence as a Service

Delivers a live operating picture: dashboards, alerts, and embedded insights, so decisions are timely, consistent, and actionable. Includes executive and operational dashboards, governed self-service, anomaly detection and alerts, and embedded analytics.

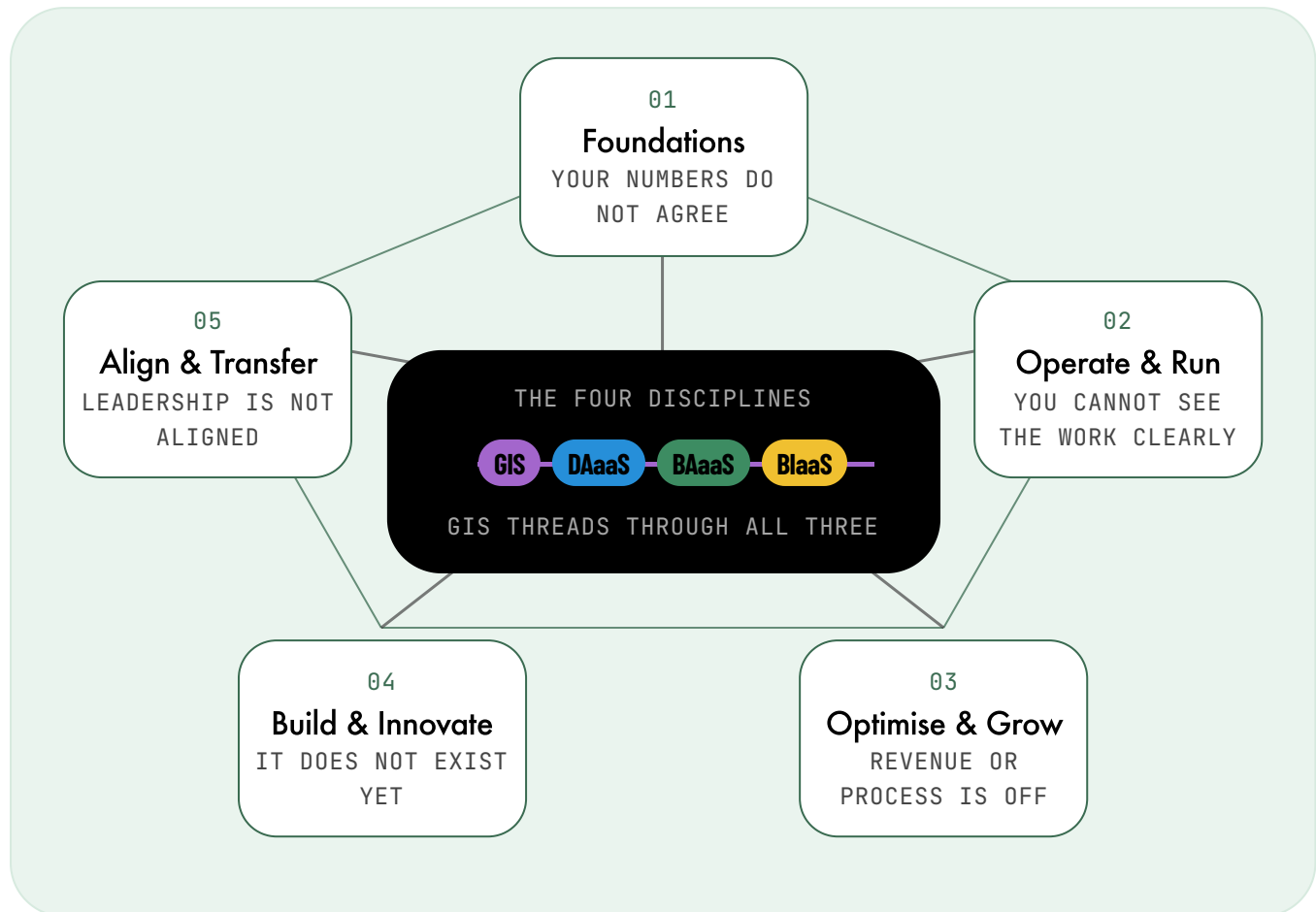
GIS

Geospatial Intelligence

Captures the spatial dimension of operations in the field and wires it into every other discipline, so location becomes a live input to decisions. Includes survey construction, field data capture and QA, operational map dashboards, spatial analysis, asset and network mapping, and integration with DAaaS, BAaaS and BlaaS.

The five entry points

They are not steps and there is no order to climb.



Foundations

- System Architecture Auditing
- Data Unity
- Platform & Modernisation
- Data Governance & Stewardship

Operate & Run

- PMO Services
- Embedded Boots
- Continuous Control Monitoring
- Forensic & Investigative Analytics
- Live Operating Picture

Optimise & Grow

- Process Optimisation
- Revenue Enhancement & Assurance
- Forecasting & Decision Modelling

Build & Innovate

- Smart Centre Ideation & Creation
- Rapid Application Development
- AI Integration, Implementation & Multiplication
- Human-System Integration
- Automated Workflow Enablement

Align & Transfer

- Strategy Workshopping & Integration
- Enablement & Capability Transfer

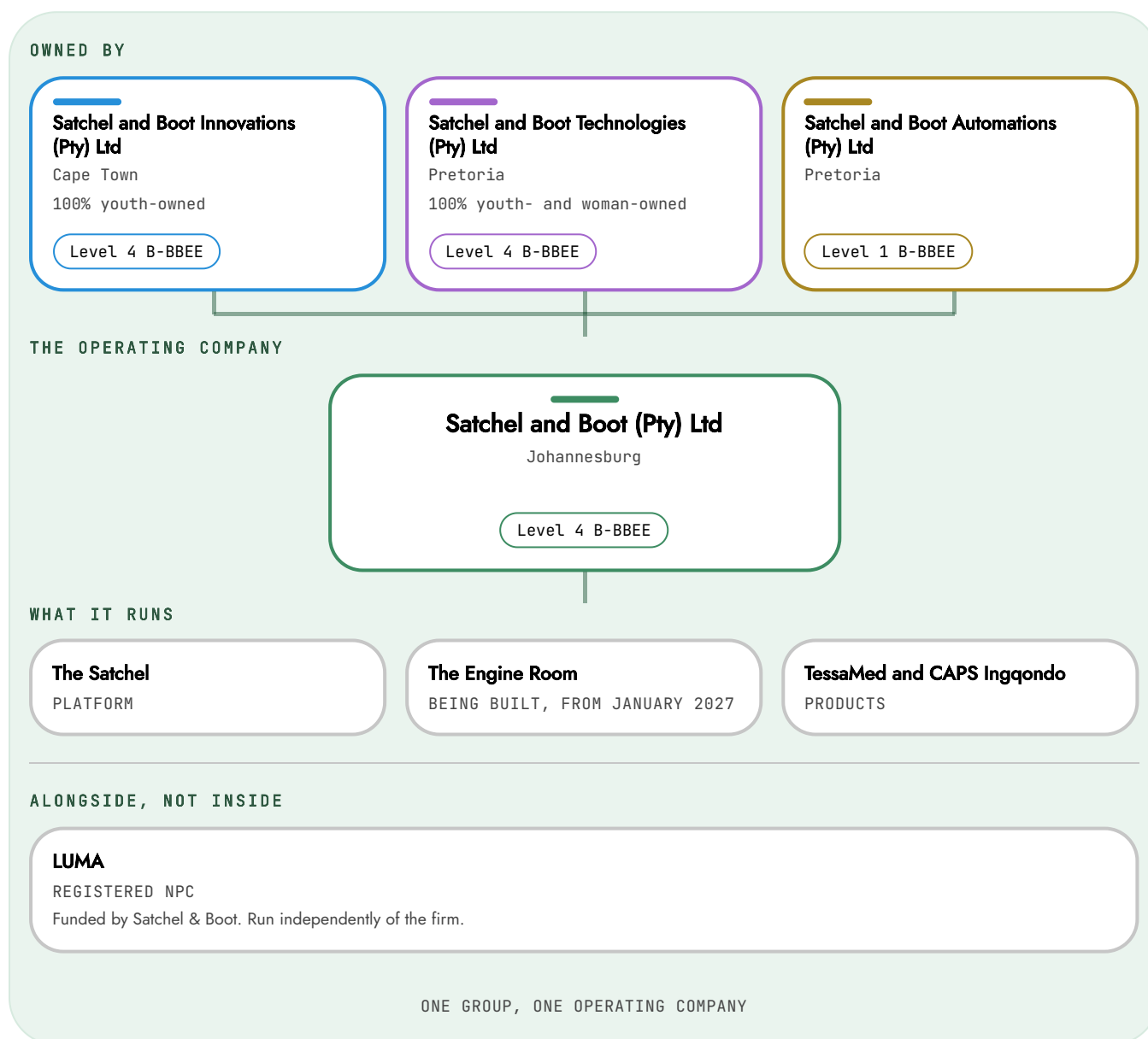
CROSS-CUTTING THREAD

GEOSPATIAL & FIELD INTELLIGENCE

A service in its own right, and a thread through all the others.

THE GROUP

Satchel & Boot is held by three owner companies, each bringing transformation-led credentials to the group. The structure reflects the firm's commitment to youth ownership, broad-based empowerment, and gender inclusion.

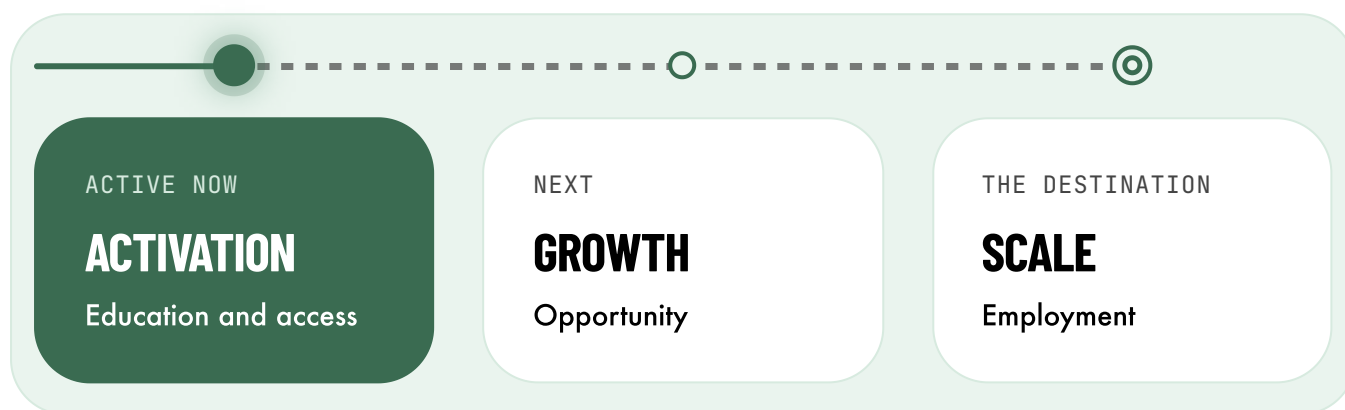


LUMA - giving back to South Africa



LUMA - Linking Up Minds to Action, and meaning ignite - is our foundation and a registered non-profit company (NPC). The conviction behind it is simple: talent is not the problem in South Africa. Access is - access to facilities, and access to opportunity.

Satchel & Boot registered LUMA and funds it, while it is run by carefully selected members who sit entirely independently of the firm. We pledge a portion of our future revenue to LUMA, so that as we grow, more flows directly back to the South Africans who need it most. It is also an invitation to the organisations we work with: the work we deliver carries something further with it, a portion that flows through LUMA into opportunity for those who need it.



TALENT IS NOT THE PROBLEM IN SOUTH AFRICA. ACCESS IS.

THE TEAM

This is the core team. Delivery scales through partners under Satchel & Boot governance.



Brendon Levendig

CHIEF EXECUTIVE OFFICER

Strategy, delivery alignment, and the firm's outward edge. Hands-on depth in healthcare, finance and people.



Liesl de Swardt

CHIEF STRATEGY OFFICER

Strategy that survives contact with delivery. Roadmaps, KPIs, and the plan the rest of the work answers to.



Saldon Sivnanden

CHIEF TECHNOLOGY OFFICER

Technology and operations. The engineering backbone, running the systems the firm and its clients depend on.



Lebogang Malekutu

MANAGER: DATA ANALYTICS

The mathematics behind every insight and the architect of the data lake.



Thando Mthombeni

MANAGER: SOLUTION DELIVERY

AI, automation, and the Satchel. Problem-solver-in-chief on the builds that matter.



Dumisani Nkosi

MANAGER: GIS

Spatial and data analytics turned into innovation the business can use. Server architecture and lean licensing mastered underneath.



Anneri Scholtz

MANAGER: PEOPLE & TALENT

People, culture, resourcing and practitioner compliance - kept in lockstep so the team moves fast without breaking.

LinkedIn profiles: satchelandboot.com/#team

WHERE WE DELIVER

We deliver from Johannesburg, Pretoria, and Cape Town - embedded inside the client operation rather than working from the outside. The Boots model means our people sit alongside yours, close to how the work actually runs, whether that is on-site or as a remote team wired into your daily cadence. The proximity is the point: we shape the work to the reality on the ground, not to a borrowed picture of it.

The sectors we operate in span energy and utilities, healthcare, agriculture, public sector, financial services, retail and QSR, and legal - environments where decisions carry weight and the data has to be right. The same four disciplines apply across all of them, shaped each time to the sector's constraints and the organisation's actual state.

Energy & Utilities

Healthcare

Agriculture

Public Sector

Financial Services

Retail & QSR

Legal

De-identified case studies: satchelandboot.com/case-studies

WHERE OUR PEOPLE HAVE WORKED

Between us, we have worked in and on organisations across the public and private sector.



correctional services
Department:
Correctional Services
REPUBLIC OF SOUTH AFRICA





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Web: satchelandboot.com

LinkedIn: [linkedin.com/company/satchel-and-boot-pty-ltd](https://www.linkedin.com/company/satchel-and-boot-pty-ltd)

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